

## POET Flex Hedge Program

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- Similar to a traditional Futures Only or HTA contract with the additional optionality to deliver to your best market alternative
- ZERO up front fees



## Preferred Pricing Program Option

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Not only can you have the flexibility to deliver into your best market...we'll help identify and track your best market.

If you are enrolled in our Flex Hedge program, we will make sure that when you establish basis and delivery, it will be your best delivery option at the time of pricing.

## POET Flex Hedge Program

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**POET– Marion**  
**866-680-2676**  
**[poet.com/marion](http://poet.com/marion)**

**POET**<sup>®</sup>  
grain

*"Where Farmers Fuel America"*

## Another Gimmick? Not hardly.

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The new POET Grain is taking corn origination to the next level. Instead of posting a bid and seeing what that brings us, we are looking at all of our customers daily to see what it takes to buy your corn relative to your operation, and posting a bid that will buy what we need.

Through this daily exercise, we know your best market daily, based on freight values that we know we can trade and freight values that you tell us you can deliver. We factor in delivery markets that you may not. We use available freight that you may be unaware of. We compare you to others to know if you, as a seller, have a competitive advantage.

At the end of the day, POET wants to know what it takes to buy your corn every day. In doing so, we can flip that and tell you where you should sell your corn when you're ready to sell...if we don't want to buy it for that price.

That means, when you are ready to sell, you will receive the highest possible value for your corn the day you're ready to sell it.

## Producer Highlights

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- Best market alternative for the producer
- Lock in favorable futures price while keeping delivery flexibility
- Maintain basis potential while fixing futures price
- NO upfront fees. Pay 2 cents/ bushel premium over traditional HTA fee.

## POET Highlights

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- POET understands the marketplace and the value of your corn, allowing POET to work with producers to find the best possible price any given day.