



1660 Hillman Ford Rd.
 Marion, OH 43302
 866-680-CORN (2676)
 (Fax) 740-383-2489
 poet.com/marion

Discount Schedule 2018-2019

Effective 10-1-18

<u>Moisture %</u>	<u>Discount</u>	<u>Test Weight</u>	<u>Discount</u>
15.5% and below	No Discount	54.0 and above	No Discount
15.6% - 16.0%	\$.04/bu	53.0 to 53.9	\$.01/bu
16.1% - 16.5%	\$.08/bu	52.0 to 52.9	\$.02/bu
16.6% - 17.0%	\$.12/bu	51.0 to 51.9	\$.04/bu
17.1% - 17.5%	\$.16/bu	50.0 to 50.9	\$.06/bu
17.6% - 18.0%	\$.20/bu	49.9 and below	See Management
18.1% - 18.5%	\$.24/bu		
18.6% - 19.0%	\$.28/bu		
19.1% - 19.5%	\$.32/bu		
19.6% - 20.0%	\$.36/bu.		
(No Shrink Will Be Taken)			
<u>Broken Corn & Foreign Material</u>	<u>Discount</u>	<u>Damage</u>	<u>Discount</u>
3.0% and below	No Discount	5.0% and below	No Discount
3.1% - 4.0%	\$.02/bu	5.1% - 6.0%	\$.01/bu
4.1% - 5.0%	\$.04/bu	6.1% - 7.0%	\$.02/bu
5.1% - 6.0%	\$.06/bu	7.1% - 8.0%	\$.04/bu
6.1% - 7.0%	\$.09/bu	8.1% - 9.0%	\$.06/bu
7.1% - 8.0%	\$.12/bu	9.1% - 10.0%	\$.08/bu
8.1% and above	See Management	10.1% and above	See Management
<u>Heat Damage</u>	<u>Discount</u>	<u>DON Level (ppm)</u>	<u>Discount</u>
0.1% and below	No Discount	0 - 3.0	No Discount
0.2%	\$0.02	3.1 - 4.0	\$.05/bu
0.3%	\$0.04	4.1 - 5.0	\$.10/bu
0.4%	\$0.06	5.1 - 6.0	\$.15/bu
0.5% max.	\$0.08	6.1 - 7.0	\$.20/bu
		7.0 MAXIMUM	
<u>Musty</u>	<u>Sour</u>	<u>COFO</u>	
\$.10/bushel	\$.10/bushel	\$.10/bushel	

Infested

Loads with two (2) or more weevils are considered infested and will be rejected.

* POET Biorefining - Marion reserves the right to reject any corn that is found to be musty, heat damaged, sour, possessing a commercially objectionable foreign odor (COFO) or found to contain mycotoxins.

* POET Biorefining - Marion reserves the right to reject any corn that contains soybeans.

* POET Biorefining - Marion reserves the right to buyers call on any corn that is discountable.

* Title to corn passes to POET Biorefining - Marion upon delivery.

***All data on this sheet is subject to change without notice.**